



Application Form - COHORT 2

MIERA III Capacity Building Programme for MSMEs in Sustainable Building Materials

The Malawi University of Business and Applied Sciences (MUBAS), through its Business Incubation Centre (BIC), in partnership with the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) and GOPAACF under the More Income and Employment in Rural Areas (MIERA III) Programme, invites Micro, Small, and Medium Enterprises (MSMEs) operating in the sustainable building materials sector to express their interest in participating in a targeted capacity-building initiative. The initiative aims to strengthen the capacity, competitiveness, and sustainability of MSMEs involved in the production and processing of innovative and environmentallu friendly building materials. By filling this form, you express your interest in participating in this capacity building programme.

1. Contact details

Name of applicant		
Sex of applicant	Female	Male
Name of business		
Location (District)		
Phone number		
E-mail address		
Number of years the business has been operating		
Name of next of kin		
Next of kin phone number		

2. Business registration

Is the enterprise formally registered?

Yes

No



3. Number of Workers

Number of employees/workers

4. Attach any proof of your business being in operation between the period of 2024- 2025. For example: receipts, cash sale, picture of business place or invoice, picture of products.
5. Describe the nature of your business and type of sustainable building materials that you use. (Business Model)

6. Problem or gap the enterprise is solving or addressing in the rural communities and Malawi at large

7. Technical capacity needs (please rank the topics on the scale of 1-5, thus 1-highest priority and 5-lowest priority according to your interest)

Topic or Information	Rank (1-5)
Entrepreneurship	
Business model development	
Leadership and governance	
Business plan development	
Record keeping	
Financial plan and analysis	
Business growth strategy	
Climate smart options	
Gender inclusivity	
Networking	
Others (specify)	

8. Annual sales turnover of the enterprise and sources of revenue

[Total revenue made in 2024]

What was your annual sales turnover in 2024)?

- a. Below MK1,000,000.00
- b. MK1,000,00.00-MK5,000,000.00
- c. MK5,000,000.00-MK10,000,000.00
- d. MK10,000,000.00-MK20,000,000.00
- e. MK20,000,000.00-MK30,000,000.00
- f. MK30,000,000.00-MK40,000,000.00
- g. Above MK50,000,000.00

9. Key Challenges

(please indicate 5 key challenges your business is currently facing)